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## Dream Logistics

Change Logistics. Shape the Future.

Discontinuous growth through M&A and PMI activities. Change and diversity advance personal growth and strengthen organizations.

The SBS Group actively pursues strategic M&A activities with the aim of achieving sustainable growth and enhancing corporate value. In addition, our unique post-merger integration (PMI) approach of improving profitability without resorting to personnel restructuring has been well received by many of our stakeholders. Our M&A activities span many fields. We seek to maximize corporate value by having our logistics companies that possess a high level of expertise, from traditional major companies to small and medium-sized companies that are rooted in local communities, organically linking each other. The ability to adapt to change and ability to learn from diversity. The changes brought about by M&A activities and the opportunities to encounter different values are the source of individual growth and our competitive advantage.

Making consulting and real logistics closely connected.

Sustainable logistics solutions only achievable because of our independence.

There are two types of logistics: "arterial logistics" represented by logistics for production and consumption, and "venous logistics," which handles collection and resource recycling. We are able to provide sustainable logistics services that cover all areas of the recycling-oriented supply chain. In addition, in the design of solutions for the increasingly important fields of logistics consulting and logistics DX, we are able to leverage our entirely independent position to achieve the optimum solutions for customers from among a wide range of choices. More than three decades ago, the SBS Group started from a single truck. Our advanced physical logistics expertise and ability to make reliable proposals work in concert, providing one-stop solutions to customers' logistics issues.

#### Management Philosophy

- We provide services to achieve client satisfaction, to meet shareholders' expectations, and to be a company caring of its employees.
- Long-term prosperity is rooted in paying the necessary attention to people and in the enthusiasm of our employees.
- Social responsibility is essential to corporate growth. Harmony within the community, efforts to make those around us happy, and contribution to society far and wide, are crucial.

#### TOP MESSAGE

#### The SBS Group's DNA: Unrelenting Venture Spirit

Since it was founded in 1987, the SBS Group has reached a number of sales milestones, reaching 10 billion yen in sales by its 10th anniversary, 100 billion yen by its 20th, and 200 billion yen by its 30th year in operation. While the road was not always an easy one, the Group has remained unbeholden to preconceived notions, and actively taken on risks and embraced challenges rather than avoiding them for fear of failure. The "unrelenting venture spirit" cultivated over these years has formed the DNA of the SBS Group and continues to be passed down to this day.

#### Hybrid management ushering in a paradigm shift in logistics

One of the measures supporting the growth of the SBS Group is M&A activities. Companies handling logistics for national brands have jointed the Group one after another, and by organically linking with their highly distinctive and outstanding DNA, we have formed a hybrid corporate group. With a wide range of logistics functions spread globally, the ability to propose innovative solutions and as a "mega venture" with an unrivaled sense of speed, we will usher in a paradigm shift in the world of logistics.

#### For Your Dreams

#### - Becoming a mega venture delivering dreams around the world -

With preservation of the global environment, the declining birthrate and aging population, digital transformation and other issues, structural changes are advancing at an accelerated pace. Distilling knowledge to achieve high productivity with minimal resources and developing a prosperous future is also the responsibility of those engaging in logistics as a kind of social infrastructure. Based on our slogan, "For Your Dreams," we are not only committed to championing the success of our customers' businesses, but are also pushing forward so that we continue to represent the "infrastructure of hope" that delivers on the dreams of people around the world.



President, SBS Group

Masahiko Kamata

#### From startup businesses to global SCM. Logistics design optimized for customer growth

## Hybrid Logistics Solutions

Development of highly functional logistics facilities, which includes the selection of locations to reduce environmental impacts along with the design of effective placement plans



for LT equipment, is something that is possible precisely because of the SBS Group. We provide state-of-the-art logistics facilities which are optimized to meet the needs of our customers. Those facilities are placed on highly competitive land that is purchased through the leveraging our licenses and knowledge.

Logistics facility development

(Logistics Technology) combined



The LT and IT departments of each company work closely together to promote on-site efficiency and system integration. In addition to the phased introduction of logistics solutions into existing operations, we make proposals that best fit the customer's logistics strategy, including comprehensive embedding from the design stage. In FY2025, we moved our LT verification facility LT Lab to Kanazawa-ku, Yokohama. New automated equipment is to be installed for performing verification.



In addition to what is called "Forward Logistics," which covers everything from producers to end consumers, we also handle what is called "Reverse Logistics," wherein waste is collected, sorted and recycled. Replacing last-mile delivery vehicles with EVs will help realize sustainable logistics aimed at decarbonization.

Sustainable logistics

3PL

4PL

SBS's international multimodal transport service offers to customers optimal elements of customs clearance, forwarding and local logistics. Through coordina-



tion taking place between the overseas offices of group companies, we offer customers highly competitive and optimal services which leverage the advantages of economies of scale.

International logistics

**Specialized** logistics



The SBS Group promotes PMI which serves to bolster the expertise and strengths of each group company. We can provide logistics services which require a high level of expertise and operational resources such as heavy goods, precision equipment, and food products.

#### **EC** logistics



In addition to EC Logistics Omakase-kun, a one-stop logistics service for online shopping that covers site construction. goods receiving and shipping, and EC home delivery, we have also launched SBS Eco-Logi



Delivery, a contactless delivery service that eliminates the need for re-delivery and contributes to cost reduction. Highly specialized personnel from each Group company are involved in operations, as we aim to increase sales by 100 billion yen by 2030.

#### **Logistics DX**

Specialized organization composed of LT and IT specialists provides strong support for improvement and digital transformation of logistics sites. Two logistics robot solution systems were installed at 4th floor of EC Noda Seto Logistics Center in February 2024. We are currently building

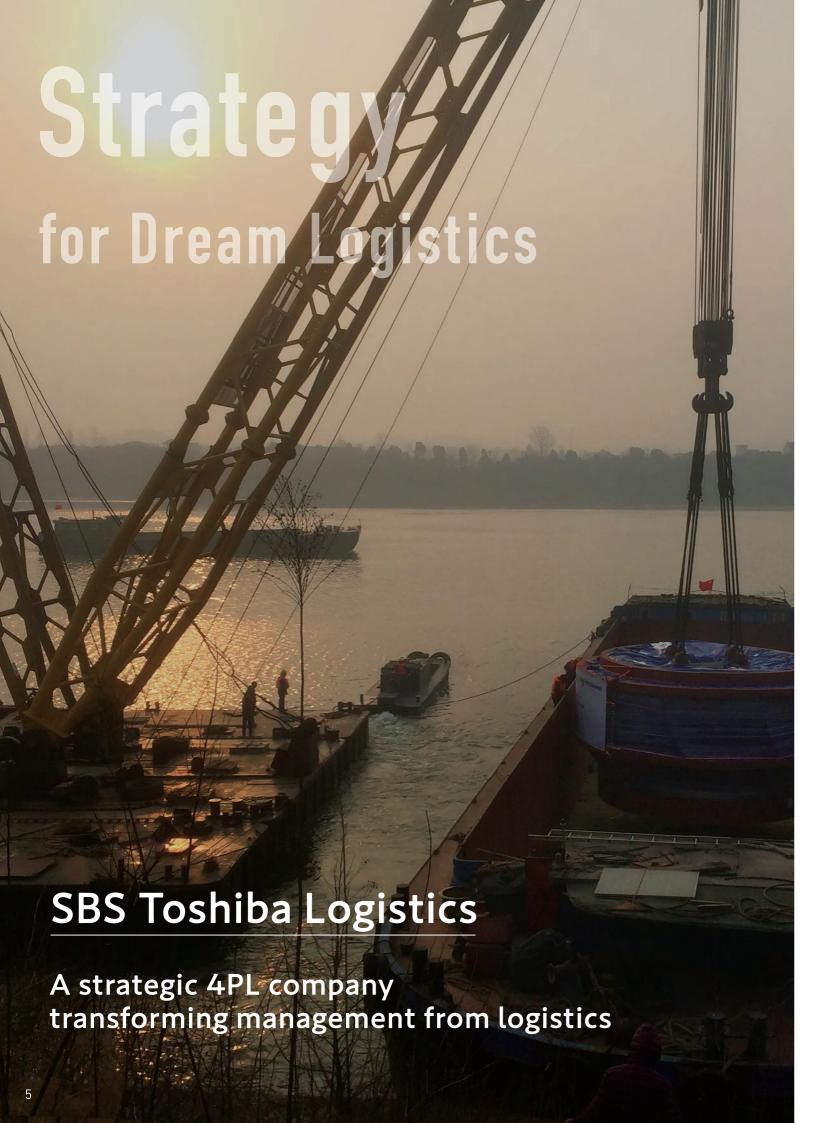




operations and connecting to warehouse managemen systems for use in EC logistics.

#### **ESG** management

The SBS Group promotes ESG management based on our group's management philosophy and code of conduct. We have sorted out our important themes into four categories: the environment, safety, society, and governance. These are themes that we are working on in a continuous and multilateral manner. In addition to the key logistics issues of the environment and safety, we are deepening our understanding of human capital management and accelerating investment into the next generation of SBS Group personnel.



A Fourth Party Logistics (4PL) company going beyond the boundaries of the Toshiba Group that proposes and realizes logistics strategies in line with management strategies for a wide range of customers. Working in partnership with SBS Group companies, SBS Toshiba Logistics provides integrated services from logistics engineering (planning and design) to the operation of logistics functions at the implementation stages, both in Japan and overseas. By providing total logistics solutions that are not only high quality but competitive, the company provides powerful support for solving customers' management issues.

#### Main Business Activities

#### International Logistics (Global Integrated Logistics)

Logistics operations are conducted across 14 local subsidiaries worldwide in the China and Hong Kong, Asia, Europe and North America regions. SBS Toshiba Logistics supports customers' global businesses with services that combine the optimum transportation modes that utilize the different characteristics of each region.

#### Logistics for Equipments and Heavy Products

A strength of SBS Toshiba Logistics lies in its engineering ability to achieve high levels of safety in the transportation of heavy cargo. The integrated management system enables logistics that include planning and arrangements from factory shipping through to local delivery

#### Logistics for Mass Produced Goods

For home appliances, IT and industrial equipment, medical devices and other items, logistics services tailored to each customer's line of business are provided using the specialized know-how the company has accumulated. SBS Toshiba Logistics maintains a full understanding of the quality standards required in each industry and develops proposals to optimize costs and shorten lead times.

#### Logistics for Electronic Devices

For electronic devices and precision equipment that require delicate handling, methods for quality control and cost reduction honed through experience are used to propose optimum solutions for customers, covering everything from improved packaging, loading efficiency and delivery networks to security measures.















Company Name	SBS Toshiba Logistics Corporation	
Representative	Yasushi Kanazawa, Representative Director	
Established	October 1,1974	
Paid-in Capital	2,128 million yen	
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan	

#### Message from the President

#### We are aiming to be a strategic logistics partner which serves to solve, through logistics, the management challenges faced by customers.

Since its establishment in 1974, our company has forged a history as a shared services company in the area of logistics for electronics manufacturers. As a 3PL (Third Party Logistics) company, we leverage the experience and know-how we have accumulated over the years to consistently deploy operations which encompass the scope of logistics engineering and design, to logistics resource procurement, storage, loading and unloading, and transportation, which we do to provide customers total logistics solutions marked by high levels of quality and competitiveness. As a 4PL (Forth Party Logistics) company which

responds to the ever-changing business environment and proposes and implements logistics in line with customer management strategies, we aim to make our services more reliable and ensure that they are even more appreciated by our customers.

SBS Toshiba Logistics Corporation President and Representative Director

Yasushi Kanazawa





Managing the supply chains of precision equipment manufacturers played a key part in the establishment of SBS RICOH LOGISTICS SYSTEM. With the impressive quality and "KAIZEN" capabilities for which national brands are renowned in our DNA, we support the success of our customers through domestic and overseas third party logistics (3PL).

With our outstanding logistics technologies we continue to propose the best methods for a wide range of customers' logistics needs based on a backbone of "recycling-oriented logistics" that integrates procurement, production, sales and venous logistics.

#### Main Business Activities

#### Logistics for Precision Equipment (Machine Delivery Services)

From electronic components to large copiers and medical devices weighing hundreds of kilograms, our expertise lies in the transportation of precision equipment that is sensitive to external factors such as vibrations, impacts, temperature, humidity and static electricity.

#### Logistics Technology

SBS RICOH LOGISTICS SYSTEM is involved in research into cutting edge technologies in the logistics field and supporting their adoption by customers.

Process design and flow lines are verified using material handling and information systems. This approach achieves optimum logistics operations.

#### Supply Chain Logistics

Covers procurement, production and sales up to the last mile, as well as the collection and processing of products and goods.

Using its global network as a base, SBS RICOH LOGISTICS SYSTEM provides shipping rates that take advantage of economies of scale, and trade services offering multimodal logistics services covering both Japan and overseas.







#### Message from the President

#### We provide recycling-oriented logistics combining both finesse and boldness.

Since it was established as a manufacturer-linked logistics involved in the transportation of precision equipment for Ricoh Company, Ltd., in February 1964, SBS RICOH LOGISTICS SYSTEM has continued to develop as a comprehensive 3PL

Our strengths lie in our improvement capabilities and enable us to continue to propose the best ways to deal with customer needs.

Using technologies, expertise, IT capabilities and logistics technologies (LT) cultivated over many years, our foundations are based on integrated recycling-oriented logistics that cover the range from arterial logistics (package design, procurement, production and sales) to venous logistics (collection, recycling and



We recognize the importance of logistics as part of the social infrastructure and all employees will work together towards achieving the concurrent development of customers, society and the company.



Katsuhisa Wakamatsu

















Company Name	SBS RICOH LOGISTICS SYSTEM CO., LTD.
Representative	Katsuhisa Wakamatsu, Representative Director
Established	February 1,1964
Paid-in Capital	448 million yen
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo,

160-6125, Japan

# Flexibility for Dream Logistics **SBS Logicom** An All-Rounder in Total Logistics

As a partner company to its customers, SBS Logicom provides total logistics services covering everything from logistics consulting

With various waves of change sweeping through the logistics industry, SBS Logicom continues to make strides forward as a logistics company meeting the needs of a wide range of customers across various industries and supporting social infrastructure through a focus on warehouse management, cargo handling and distribution processing services, along with logistics centers, truck and rail transportation, special transportation, customs clearance and international transportation, government, corporate and school relocations, and on-site logistics.

#### **Main Business Activities**

#### 3PL solutions that excel in the field

SBS Logicom covers a wide range of industries from manufacturer logistics to retail distribution including online sales. A field-savvy consulting team provides support from developing plans for requirement definitions in the design of facilities, equipment, systems and operation, through to launch and stable operation.

#### Versatile transportation capabilities

A transportation system that covers upstream and downstream supply chain operations. We operate a rich lineup of vehicles, from vehicles for general consumer goods to special vehicles capable of transporting heavy goods, as well as container transport by sea and rail. From factory to end user delivery, we can meet all customer needs.

#### Optimum logistics center operation

SBS Logicom has an extensive track record handling high-mix, small-lot goods from home improvement centers, department stores, drug stores, interior retailers, supermarkets, as well as the music, video and fashion industries. SBS Logicom also provides one-stop services for e-commerce logistics that add extras including fulfillment and home delivery.







#### Message from the President

#### Supporting customers with mobility and a wide range of logistics capabilities

SBS Logicom's 3PL services have been evolving over the years. We work with our customers on planning and execution, from the proposal of a logistics base to preparation for start-up, stable operation, and subsequent improvement activities. In recent years, we have expanded our scope to include solutions for the rapidly growing e-commerce (EC) logistics industry. One of our strengths is our ability to offer flexible and unique proposals in collaboration with distinctive companies both inside and outside the SBS Group. With the logistics industry likely to be restructured in the future, we will continue to grow

together with our customers by responding to changes and boldly taking on the challenge of solving high level problems.

























Company Name	SBS Logicom Co., Ltd.	
Representative	Masahiko Kamata, Representative Director	
Established	January 26, 1940	
Paid-in Capital	101 million yen	
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan	



BS Flec

Founded in 1956 as Yukijirushi Logistics Co., Ltd. Today, we are one of the few 3PL companies in Japan that can handle products in all three temperature ranges: dry (room temperature), chilled (refrigerated), and frozen. We provide comprehensive support for food manufacturers' products, from production to stocking in stores. As a leading cold chain logistics company, we deliver safe and secure food products.

#### **Main Business Activities**

#### Food 3PL

SBS Flec fulfills the need to reduce logistics costs by carrying out all logistics management operations from the production sites of food manufacturers to their customers.

SBS Flec can also be safely entrusted in on-site logistics services at customers' manufacturing plants.

#### Food logistics services at the three temperature zones

SBS Flec specializes in food logistics and handles cargo at all three of the temperature zones, dry, chilled and frozen

The company also strives to enhance the tangible and intangible aspects of its services, including improvements to delivery trucks, logistics facility renovation and new construction, introduction of information systems, and the acquisition of various certifications.

#### Logistics centers specializing in food

SBS Flec has developed logistics center, transport and delivery networks that cover the entire country. A wide range of services including

A wide range of services including information system functions and call center operations are provided, with a focus on in-center operations, transportation and delivery.

#### Message from the President

#### **Enhancing trust in food infrastructure**

There has been rapidly growing interest in food safety and security.

With industry-leading expertise in food logistics as our back-

bone, at SBS Flec we use our nationwide logistic center, transportation and delivery networks to achieve highly trusted food logistics that support society.

To fulfill this mission, we of course value people.

With the entire organization backing the motivation of each employee, we continue to take on the challenge of innovations supporting a prosperous future for our customers and society with new ideas and ingenuity.



SBS Flec Co., Ltd.
President and
Representative Director
Mitsugu Kakushi

#### 3PL Transp









## Company Name SBS Flec Co., Ltd. Representative Mitsugu Kakushi, Representative Director Paid-in Capital 218.95 million yen Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan

#### In December 1987, the SBS Group started SBS Sokuhai Support as a same-day delivery business. Revolutionary for its time, this business model is still utilized by many users.

More recently, SBS Sokuhai Support has been using the expertise it has developed in the same-day delivery business for the e-commerce home delivery business, which is experiencing rapid growth in demand, and is in the process of expanding its operations to major Japanese cities.

The company also combines venous logistics functions to play a part in recycling-oriented logistics.

#### **Main Business Activities**

#### Same-day delivery for corporate customers, home delivery

With SBS Same-Day Delivery Service and E-Commerce Home Delivery as core operations, SBS Sokuhai Support provides a range of delivery services including spot and charter deliveries.

These services can be used as the "undercarriage" to significantly improve mobility of a customer's business.

#### Waste collection and intermediate processing

SBS Sokuhai Support handles the collection, transportation and recycling of waste with a focus on the Tokyo metropolitan area.

It also purchases office and communications equipment, machine tools and office fixtures.

#### Manufacturing of store fixtures and distribution processing for the apparel industry

Operation of dedicated logistics centers for retailers, manufacturing and maintenance of store fixtures and equipment

The company also offers advanced processing services for the apparel industry such as embroidery, spangles and rhinestones

#### Message from the President

#### Expanding the e-commerce delivery service alongside same-day delivery for corporate customers

SBS Sokuhai Support handles same-day delivery of small parcels between companies, which is a business established by the SBS Group.

We have continued to gain wisdom and do our utmost to fulfill the expectations of customers who believed in us and did business with us when we first started out as a small venture company with little power.

Moving forward, we will also focus on the rapidly expanding field of e-commerce delivery in a bid to achieve even greater growth by demonstrating stunning mobility and synergy with the SBS Group.



SBS Sokuhai Support Co., Ltd. Representative Director **Masahiko Kamata** 

#### 3PL Truck Logistic Transportation deliv







SBS Sokuhai Support

Company Name	SBS Sokuhai Support Co., Ltd.
Representative	Masahiko Kamata, Representative Director
aid-in Capital	100 million yen
Head Office Location	1-5-29 Shinsuna, Koto-ku,Tokyo, 136-0075, Japan

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SBS Zentsu

SBS Zentsu provides total support for the food supply chain by building logistics systems that consolidate pre-cooled and temperature-controlled transportation, joint delivery and food in four temperature zones.

In response to increasingly sophisticated and complex logistics needs, SBS Zentsu uses the "creativity" it has cultivated providing operations and services for many years as a powerful tool, overcoming difficulties and issues one after another while continually creates new solutions.

#### Main Business Activities

#### Co-op home delivery business

From the Tohoku region in the north to the Chugoku region in the west, approximately 1,400 trucks and more than 1,500 employees are engaged in the individual home delivery business for co-ops across Japan, which requires advanced customer service skills that go beyond simple deliveries.

#### Operation of pre-cooling, cold chain E-commerce logistics transportation and freezing refrigeration centers

We own and operate a large number of refrigerated vehicles that can handle a variety of temperature ranges, providing high quality coverage across the supply chain. At our freezing and refrigeration centers, we are expanding our business across the entire food cold chain, utilizing our strengths in distribution processing. This includes fruits and vegetables, which are notoriously difficult to handle.

#### business

Utilizing our detailed delivery network and the quality of professional sales drivers we have fostered in the home delivery business, we are actively expanding our business as a last-mile leader in e-commerce logistics, a field that continues to grow rapidly.

#### Message from the President

#### Taking on the challenge of further development with creative logistics

Since its founding, the goal at SBS Zentsu has been to achieve creative logistics in order to meet the needs of our customers to the fullest. We have

developed with a focus on the logistics business for co-ops across Japan, which requires extremely high quality control. We will strive for further growth as a company while focusing on expanding our areas of business, including 3PL and e-commerce logistics, leveraging our company's strengths developed in the 40 plus years since our founding—our ability to propose solutions and our ability to take action—and our comprehensive capabilities that combine and enhance the experience and technologies we have gained over



Representative Director Nobuyuki Ikeda









Company Name	SBS Zentsu Co., Ltd.	
Representative	Nobuyuki Ikeda, Representative Director	
Paid-in Capital	83.45 million yen	
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan	

### Safety and Quality for Dream Logistics SBS NSK Logistics

Experts in the logistics of precision machinery parts in the pursuit of safety, accuracy and efficiency

Leveraging logistics know-how accumulated at the NSK Group, a leading manufacturer of bearings and precision machinery parts, we provide logistics plans that are in step with the new times.

#### SBS NSK Logistics











#### Message from the President

#### Building sustainable logistics and achieving further growth and development

Our company joined the SBS Group on October 1, 2024. By leveraging the SBS Group's abundant knowledge and resources as well as the NSK Group's long-standing expertise and technology, we hope to build sustainable logistics functions. We aim for further growth and development as a logistics company specializing in the storage, transportation, and handling of bearings and precision machinery



	SPL トノフン構送 国際初礼 初加センター 運営
Company Name	SBS NSK Logistics Co., Ltd.
Representative	Yoshitaka Yoneyama, Representative Director
Paid-in Capital	90 million yen
Main Business Activities	■ Transportation, storage, handling, and packing of bearings, automotive-related products, precision machinery products, etc.
Head Office Location	(Since May, 2025) Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1 Nishi-Shinjuku

Shinjukuku, Tokyo, 160-6125, Japan

8-17-1, Nishi-Shinjuku,

### Solution for Dream Logistics **SBS Furukawa Logistics**

A logistics solutions partner that solves logistics challenges facing customers

In addition to our years of accumulated knowledge and skills such as in the transportation and delivery, storage, and distribution processing of electric cables, functional plastic products, and nonferrous metal products, we will integrate the SBS Group's state-of-the-art LT and IT technologies, logistics networks, and know-how to solve various logistics issues in our customers' supply chains.

#### SBS Furukawa Logistics









#### Message from the President

#### Focused on solving customers' logistics problems

Since 1980. In addition to the knowledge and skills in the transportation, storage, and distribution processing of products for electric power, telecommunications, and automobiles that we have developed through our collaborative operations with the Furukawa Electric Group and other customers and business partners, we integrate the SBS Group's leading-edge

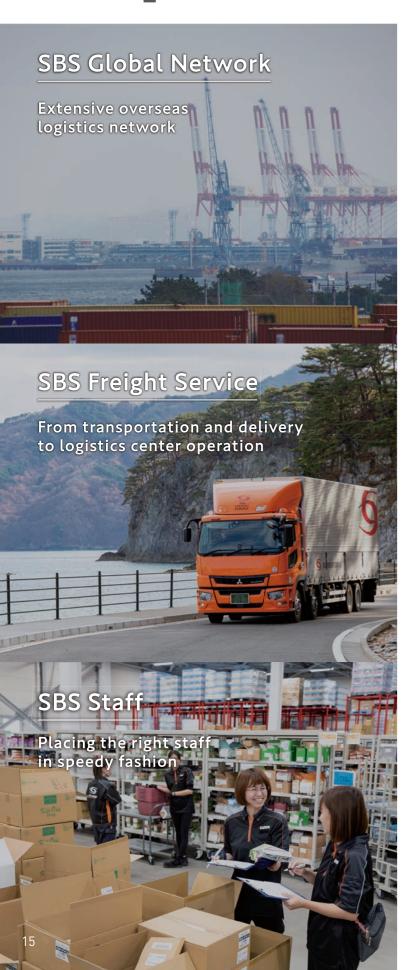
technologies and know-how to solve various logistics issues in the supply chain through cooperation with our Shingo Morita Group companies.



Company Name	SBS Furukawa Logistics Corp.
Representative	Shingo Morita, Representative Director
Paid-in Capital	292 million yen
Main Business Activities	■ Transportation and delivery (including customs clearance) and storage business, Distribution processing and packaging business, Recycling business
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan

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## Expansion for Dream Logistics



Based on its extensive overseas distribution network that extends from Japan and Asia and the world, SBS Global Network supports supply chains in Japan and abroad,

The company conducts analyses of the current status of international logistics being implemented by customers (consulting).

It then proposes and implements optimum import and export operations based on cargo characteristics and supply chain strategies.







Transportation and delivery network covering the Pacific side of eastern Japan to Kansai.

SBS Freight Service offers an extensive range of transportation services from three-temperature-zone transportation, special transportation such as shipping for filming locations, marine container drayage transportation, warehousing, storage and distribution processing.

The company is also focusing on distribution center operation in response to expanding e-commerce needs.





Company Name

Established Paid-in Capital

Lines of Business









on Logistics Operation	I METAL
SBS Freight Service Co., Ltd.	
Hirotsugu Nakatsuka, Representative Director	
June 1944	
100 million yen	
5-32-50, Sugita, Isogo-ku, Yokohama-shi, Kanagawa Prefecture, 235-0033, Japan.	
General transportation, special transportation, marine container-based transportation,	

SBS Staff specializes in the logistics business and operates a worker dispatch business tailored to customer needs. With its unique matching system, the company is able to respond to sudden job openings. Fee-based job placement services are also available.

logistics center operation, warehousing and storage



SBS Staff Co., Ltd. Osanori Watanabe, Representative Directo Paid-in Capital Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan Head Office Location Worker dispatch business, fee-based job placement business, business process outsourcing (BPO) business, Lines of Business business outsourcing, comprehensive human resource service business, operation of human resources portal site



SBS Finance provides a wide range of services from leasing and sales to insurance. As a finance company excelling in the area of logistics, SBS Finance provides a range of functions including the joint purchasing of consumables for logistics businesses.



Finance	
Company Name	SBS Finance Co., Ltd.
Representative	Hiroshi Aida, Representative Director
Established	April 1991
Paid-in Capital	150 million yen
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan
Lines of Business	Vehicle and office equipment leasing business, fuel and tire sales business, life and non-life insurance agency business

Providing one-stop construction and operation of e-commerce sites. We support e-commerce businesses from the four aspects of marketing, analysis, creativity, and fulfillment, and carry out the planning, development, and operation of e-commerce sites for the pet food brands Pochi, tama, and J&C.







Business	<del></del>
Company Name	Marketing Partner, Inc.
Representative	Shinji Gonda, President and Representative Director
Established	March 1998
Paid-in Capital	10 million yen
Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan
Lines of Business	Planning, design and operation for direct marketing with a focus on e-commerce support, web promotion, creative development, data mining, fulfillment and planning, development, import, wholesale and online shopping business of premium pet food

We operate driving schools with the aim of developing safe drivers in the SBS Group and local community. Students can obtain licenses for regular cars, mid-sized vehicles and motorcycles.







Company Name	SBS Driving School Co., Ltd.
Representative	Tadaaki Ooto, Representative Director
Established	March 1963
Paid-in Capital	22 million yen
Head Office Location	341 Naganumacho, Inage-ku, Chiba-shi, Chiba Prefecture, 263-0005, Japan
Lines of Business	Driving training business (SBS Driving School Inage and Anesaki Driving School)



SBS Asset Management is an asset management company responsible for developing the logistics facilities of the SBS Group. Using expert knowledge and know-how regarding finance, real estate and logistics, the company independently develops specialized logistics facilities optimized for 3PL. With a strength in highly functional design informed by an intimate knowledge of logistics in the field, SBS Asset Management handles to increasingly sophisticated logistics while responding to changes in the value chain based on in-depth research. SBS Asset Management operates a total asset management business specializing in everything from land acquisition and leasing to asset securitization.

#### ⟨ Logistics Facility Development ⟩ −

SBS Asset Management develops dedicated 3PL logistics facilities in-house, utilizing expert knowledge and know-how regarding finance, real estate and logistics. Proposals for customer logistics sites are developed from the design stages.

The SBS Group's logistics facility development activities are essential to providing 3PL services that satisfy customers.

High-level functionality and design that can only be achieved with an intimate knowledge of customer needs and logistics in the field, and the development of logistics facilities by a group of asset management professionals with advanced financial knowledge and familiarity with the real estate market, have been met with strong approval from shippers and investors alike.

3PL business cycle	
Development cycle	<ul> <li>Logistics facilities, planning and design of LT and IT</li> </ul>
Confirming customer needs	construction companies
Collecting land information	Formulation of property acquisition schemes
investment lunds acq	nd uisi-
Stable operation Securi- tization Develo	ility constru- of order for
tion	20
Finance and real estate market analysis	PM company
	Leasing     Formulation of repair plan
with prospective buyers	
Recovery phase	Investment phase

Property Name / Current Use			Site Area (m²)	Completion of construction	Securitization
		Head Office	Total Floor Area (m)		
/	Logistics Center	Tomisato, Chiba Prefecture	51,919	August 26	
(provisional name)Tomisato			118,569	(Planned)	
Noda Seto	SBS Holdings, Inc., SBS RICOH LOGISTICS SYSTEM CO., LTD. SBS Logicom Co., Ltd.	Noda, Chiba Prefecture	73,271	January 24	
Logistics Center Building A			166,385		
Noda Seto		Noda.	55,746		
Logistics Center Building B (Planned)		Chiba Prefecture	131,298	1	
Visiohima I anistina Contra(D			11,665		
Kirishima Logistics Center(P	rlanned)	Kagoshima Prefecture	7,186	June 2026	
Ichinomiya Logistics Center	• SBS RICOH LOGISTICS SYSTEM CO., LTD.	Ichinomiya, Aichi Prefecture	29,683	March 2023	
			69,794		
Yokohama Kanazawa	SBS RICOH LOGISTICS SYSTEM CO., LTD.	Kanazawa Ward.	26,612	October 2021	March 2023
Logistics Center	Logistics Center Yokohama Kanazawa	Yokohama	69,794		
No. of a first of the Co. of the co.	SBS Logicom Co., Ltd.	Suminoe Ward, Osaka	24,858	March 2019	May 2021
Nanko Logistics Center	Nanko Logistics Center Branch		61,282		
		Ami, Inashiki District, Ibaraki Prefecture	31,303	June 2018	
Ami Logistics Centers	SBS Flec Co., Ltd. Ami Logistics Center Branch		8,012		
	SBS Logicom Co., Ltd.     Tokorozawa Logistics Center Branch	Tokorozawa, Saitama Prefecture	27,824	March 2016	
Tokorozawa Logistics Cente			34,805		
01:2- 0 2- 1 2-2-2- 0 1-	SBS Logicom Co., Ltd. Shin-Sugita Logistics Center Branch     SBS Freight Service Co., Ltd. Head Office / Shin-Sugita Center	Isogo Ward, Yokohama	17,150	March 2016	January 2024
Shin-Sugita Logistics Cente			38,265		
		Midori Ward, Yokohama	47,577	January 2015	March 2020
Nagatsuta Logistics Center			43,755		
Noda Yoshiharu Logistics Center	SBS Logicom Co., Ltd.     Noda Logistics Center Branch	Noda, Chiba Prefecture	17,050	March 2009	July 2015
			31,748		
Tokorozawa Warehouse	SBS Logicom Co., Ltd. Tokorozawa Branch	Tokorozawa, Saitama Prefecture	8,696	November 2009	March 2015
			5,801		
Noda Logistics Center	SBS Logicom Co., Ltd.     Noda Logistics Center Branch	Noda, Chiba Prefecture	24,064	March 2009	September 2010
			35,893		
Iruma Logistics Center	• SBS Logicom Co., Ltd. Iruma Branch	Iruma, Saitama Prefecture	26,126	January 2008	September 2010
			26,203		
Iwatsuki Logistic Center	SBS Logicom Co., Ltd. Noda Yoshiharu Logistics Center Branch, Iwatsuki Sales Office	Iwatsuki Ward, Saitama City	40,011	December 2007	April 2018
			29,981		
Kawagoe Logistics Center	SBS Logicom Co., Ltd.     Kawagoe Logistics Center Branch	Kawagoe, Saitama Prefecture	32,665	November 2007	June 2016
			47,770		
		Chikuma, Nagano Prefecture	11,137	August 2007	December 2017
Chikuma Logistics Center			6,299		
		Kvotanabe.			
Nishinihon Logistics Center		Kyotanabe,	25,853	March 2007	August 2014

#### ⟨ Rent Business ⟩

We own and manage around 35 properties including roadside stores, condominiums and city-center offices, primarily in the Tokyo metropolitan area.



#### Minami Shinjuku SK Building

(Office Building)
Site Area : 1,143m
Total Floor Area : 7,531m



#### Shibuya South Exit Building

(Office Building)
Site Area : 1,416m
Total Floor Area : 9,013m
Completion : January 200



#### Makuhari Building

(Roadside Store) Site Area : 2,655m² Total Floor Area : 1,595m²





#### Solar Power Generation >

We aim to contribute to the realization of a decarbonized society by making effective use of our owned assets, including the rooftops of logistics facilities.

Our power generating capacity is around 19 megawatts. The generated electricity is sold and also used internally.



Company Nam		SBS Asset Management Co.,	Ltd.
-	Representative	Yasuhiko Ueda, Representative	e Director
	Established	September 3, 2004	
	Paid-in Capital	160 million yen	
	Head Office Location	Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo, 160-6125, Japan	

### Sustainability

The SBS Group has always been committed to achieving sustainable growth and resolving social issues. However, in light of the significant changes in our business environment and the growing importance of achieving both a sustainable society through the resolution of social issues and the sustainable enhancement of corporate value, the Group has established the following sustainability-related structures.

#### SBS Group Sustainability Structure

#### **SBS Group Sustainability Policy**

Basic Philosoph Based on the spirit of the SBS Group's management philosophy of respecting people and being socially responsible, all our employees are aware of their role as members of the international community, and actively promote sustainable initiatives in accordance with the following policy in order to contribute to the stability of people's lives and the realization of a sustainable society through logistics, a part of the social infrastructure.

#### The SBS Group connects with people and takes their wishes seriously.

- We protect and respect human rights and diverse values in all our corporate activities.
- We provide a corporate culture in which diverse human resources can work together with mutual respect, and an
  environment in which they can work safe and healthily.
- By conducting appropriate training in a timely manner, we develop human resources who can contribute to society by creating value.

#### The SBS Group connects with society and meets social expectations

#### Basic Police

- We comply with laws, regulations, and international rules, conduct our business in a fair and honest manner, and take thorough anti-corruption measures.
- We respect social rules, build mutual trust with local communities, and contribute to society through our business activities.
- We strive to faithfully meet the requests and expectations of all stakeholders through appropriate information disclosure
  and responsible dialogue.

#### The SBS Group connects with the Earth and cares about its future.

- We place importance on thorough environmental management, and do our utmost to protect the global environment by reducing the environmental impact of all our business activities.
- We are constantly aware of the risks of climate change and promote efforts to reduce greenhouse gas emissions in order to achieve a decarbonized society.

#### SBS Group Sustainability Promotion Committee

The SBS Group established the Sustainability Promotion Committee in January 2023 in order to develop and strengthen the management system in accordance with our Sustainability Policy, and to implement sustainability management Groupwide to achieve both a sustainable society and sustainable enhancement of our corporate value. The Committee is positioned as an advisory body to the Board of Directors and is responsible for formulating sustainability strategies and activity policies for the SBS Group as a whole, and for monitoring KPI indicators and linkage between activities within the Group. Chaired by a representative director of our company, the Committee is composed of directors and executive officers of our company and representative directors of other Group

SBSG Sustainability
Promotion Committee
Chairperson: Representative Director, SBS Holdings
Members: Representative Director of each company

SBSG Risk-Management Committee

SBSG Compliance Committee

SBSG Environment Management
Promotion Committee

SBSG Environment Management
Promotion Committee

Company D

■ SBS Group (SBSG) Sustainability Promotion Structures

\*\* The above meetings are composed of the heads and assigned staff members of administrative departments and other related departments

company E

SBSG Transport Safety Promotion Committee

SBSG CSIRT Committee

## S SBS FREIGHT SERVICE

#### ENVIRONMENT

The SBS Group regards consideration for the environment as the most important social responsibility of a logistics company. We pursue reduced  $CO_2$  emissions from a broader perspective that includes the spread of eco-driving practices among each and every driver, the introduction of eco-friendly vehicles, and energy conservation efforts at our facilities. To better promote these environmental activities, we have formulated our 3rd Medium-to-Long-Term Environmental Plan. We have named this plan the "Sincere Challenge." By "sincere," we mean being truthful, honest and faithful. As the word suggests, we will work on this plan in a sincere and proactive way.



#### ■ SBS Group Mid-to-Long-Term Environmental Plan

The SBS Group will focus on the following two points in order to achieve drastic greenhouse gas reductions in Scope 1 and 2, targeting 2030 and with a view to becoming carbon neutral by 2050.

Vehicles

Reduction of greenhouse gas emissions\*1

(Introduction of EVs and other next-generation yel)

(Introduction of EVs and other next-generation vehicles, introduction of other technologies, eco-driving)

Facilities

■ Promotion of renewable energy sources<sup>®2</sup> (Promoting measures such as procurement of green electricity, increased generation of renewable energy through solar power generation, increased in-house use of renewable energy, and introduction of energy-saving lighting)

※1: Depending on development trends among manufacturers

※2: Based on the energy mix in the Sixth Strategic Energy Plan

#### SAFFTY

To the SBS Group, which operates a comprehensive logistics business in Japan and overseas, achieving safety and accident-free operations is the most important issue and forms the core of our service quality. We work to prevent accidents with a multi-faceted approach that includes raising driver awareness of safety and improving their driving skills, providing support for health management, and ensuring the safety of the vehicles we operate.

#### SBS Group Transportation Safety Management

#### Risk management Policies and priority issues **Transportation Safety Promotion Meeting** Safe Driving and Safe Operation Mana Accident factor analysis Group safety education ■ Roll calls and alcohol checks • Truck safe driving training sessions ■ Near miss incident information collection Daily inspections Eco and safe driving training and dashcam video analysis Fitting of driving support equipment Forklift safe operation training sessions Risk prediction training (digital tachograph, dashcam, rear-view camera) Logistics Quality Seminars Aptitude diagnosis ■ Business audits, touring follow-ups, Operation manager examination business site self-inspections preparatory seminars ■ Regular SAS screening examinations Operational manager skill improvement seminars and health checkups ■ Acquiring certification (G-mark) as a business Courses on utilizing general aptitude diagnosis site with excellent safety Stress checks / First-aid Classes consultations with industrial physicians ■ Truck driver / forklift operator contests ■ Call for proposed safety slogans ■ Training for persons causing accidents Occupational health and safety movement ■ Introduction of vehicles equipped with safety Safe operation award features (collision avoidance, reduced braking, road deviation prevention) ■ Blood pressure measurements

#### SOCIAL

In keeping with its management philosophy, the SBS Group regards living in harmony with society to be the main principle of its business activities.

As a corporate citizen, we will contribute in whatever small way we can to solving social increase while volving computation with our stakeholders and

As a corporate citizen, we will contribute in whatever small way we can to solving social issues while valuing communication with our stakeholders and working to build relationships of trust.

\*\* The SBS Kamata Foundation supports the higher education of students receiving social care and facilitates research into logistics.



公益財団法人 SBS鎌田財団

#### COMPANY PROFILE

Company Name SBS Holdings, Inc.

Representative Masahiko Kamata, Representative Director Shuichi Hoshi, Director Masato Taiji, Director Yasuhito Tanaka, Director Natsuki Gomi, Director Katsuhisa Wakamatsu, Director Jiro Iwasaki, Outside Director Yoshinobu Kosugi, Outside Director Chizu Sekine, Outside Director Yuuya Kawai, Director Sachie Tsuji, Outside Director

Washio Eiichiro, Outside Director

Established December 16, 1987 Paid-in Capital 3,920 million yen

Number of

(Million yen)

350.000

300,000

250,000

200,000

150,000

100,000

50,000

\*FY12/24 Results

Employees

Net Sales 448.1 billion yen (consolidated)

23 513

Head Office Sumitomo Fudosan Shinjuku Grand Tower 25F 8-17-1, Nishi-Shinjuku, Shinjukuku, Tokyo,

160-6125, Japan Tel: +81-3-6772-8200 (main switchboard)

(including 10.759 full-time employees as of December 31, 2024)

As a holding company, SBS Holdings formu-Business Descriptions lates and promotes overall Group management strategy, audits Group management and conducts other business management activities.

⟨ Net Assets / Total Assets ⟩ 
■ Total assets ■ Net assets

68,146 277,197

254,550

80,707 92,795 102,592 112,948

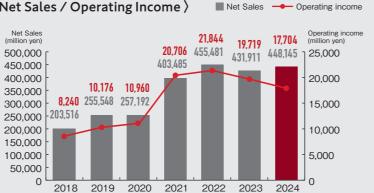
297,034 301,317

■ Stock Exchange Tokyo Stock Exchange Prime Market Listing (Securities Code: 2384)

#### History

1113101	У	
December	1987	Established Kanto Sokuhai Co., Ltd. (currently SBS Holdings Inc.) in Koto-ku, Tokyo.
September	1988	Established Kanto Sokuhai Co., Ltd. (currently SBS Sokuhai Support Co., Ltd.) as a same-day delivery business in Sumida-ku, Tokyo.
April	1989	Changed corporate name to Sogo Butsuryu System Co., Ltd. (currently SBS Holdings Inc.).
December	1999	Changed corporate name to SBS Co., Ltd. (currently SBS Holdings Inc.).
December	2003	Registered shares on the over-the-counter market of the Japan Securities Dealers Association (currently JASDAQ Market of the Tokyo Stock Exchange).
May	2004	Acquired shares in Yukijirushi Butsuryu Co., Ltd. (currently SBS Flec Co., Ltd.).
July	2004	Transitioned SBS Co., Ltd. (currently SBS Holdings Inc.) to a pure holding company.
September	2004	Established A-MAX Co., Ltd. (currently SBS Asset Management Co., Ltd.) as a real estate securitization business and began logistics facility development and real estate securitization business.
June	2005	Acquired shares in Tokyu Logistic Co., Ltd. (currently SBS Logicom Co., Ltd.).
January	2006	Acquired shares in food logistics company Zentsu Co., Ltd. (now SBS Zentsu Co., Ltd.).
April	2006	Changed corporate name to SBS Holdings Inc. and relocated head office to Taihei, Sumida-ku, Tokyo.
December	2012	Listed in the 2nd Section of the Tokyo Stock Exchange. The company celebrated its 25th anniversary at the same time.
December	2013	Switched to the 1st Section of the Tokyo Stock Exchange.
August	2018	Acquired shares in RICOH LOGISTICS SYSTEM (currently SBS RICOH LOGISTICS SYSTEM)
November	2020	Acquired shares in Toshiba Logistics Corporation (currently SBS Toshiba Logistics Corporation).
January	2021	Acquisition of shares in TOYO WAREHOUSE & TRANSPORTATION CO., LTD. (merged with SBS Logicom in October 2023), a subsidiary of SMC Corp.
December	2021	Acquisition of shares in Furukawa Logistics Corp.(currently SBS Furukawa Logistics Corp.), a logistics subsidiary of Furukawa Electric Co., Ltd.
March	2022	SBS Group headquarters moved from Tokyo's Sumida Ward to Tokyo's Shinjuku Ward
April	2022	Moved to the Tokyo Stock Exchange Prime Market Our group uniforms have been redesigned

#### ⟨ Net Sales / Operating Income ⟩



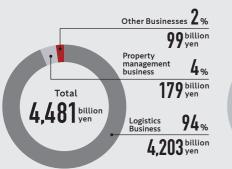
2024 Acquired shares in NSK Logistics Co., Ltd. (currently SBS NSK Logistics Co., Ltd.).

#### Composition of Net Sales by Business

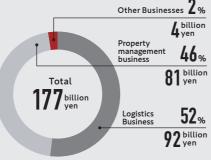
48,173 54,077

171,796

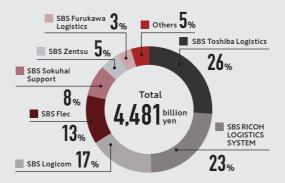
180,047



Composition of Operating Income by Business



#### Composition of Net Sales by Group Company



#### **COMPANY GROUP**

#### 1 SBS Holdings, Inc.

#### 2 SBS Toshiba Logistics Corporation

SBS Logistar Corporation Toshiba Logistics (Thailand) Co., Ltd. L TL Service (Thailand) Co., Ltd. Toshiba Logistics (Shanghai) Co., Ltd. Toshiba Logistics (Hangzhou) Co., Ltd. Toshiba Logistics Malaysia Sdn. Bhd. Toshiba Logistics (Dalian) Co.,Ltd. Toshiba Logistics Vietnam Co., Ltd. Toshiba Logistics Hong Kong Co.,Ltd. Toshiba Logistics India Private Limited Toshiba Logistics (Singapore) Pte. Ltd. Toshiba Logistics America, Inc. Toshiba Logistics (Philippines) Corporation Toshiba Logistics Europe GmbH.

L TL Forwarding Service (Philippines) Corporation

#### 3 SBS RICOH LOGISTICS SYSTEM CO., LTD.

SBS SAN-AI LOGISTICS CO., LTD. RICOH LOGISTICS CORPORATION [USA] RICOH INTERNATIONAL LOGISTICS (H.K.) LTD. Ricoh International Freight Forwarding (Shenzhen) Co., Ltd. SBS Logistics (Thailand) Co., Ltd. SBS Vietnam Co., Ltd. Jass Co., Ltd. SBS Global Network Co., Ltd. EMC INC.

#### 4 SBS Logicom Co., Ltd.

SBS Logicom Kanto Co., Ltd. SBS Freight Service Co., Ltd. Kyokushin Unyu Kaihatsu Co., Ltd.

#### 5 SBS Flec Co., Ltd.

SBS FlecNet Co., Ltd. Hinomaru Kyuso Co., Ltd.

#### 6 SBS Sokuhai Support Co., Ltd.

Ai&Ai Co., Ltd. Shanghai Qingqiliu Plastic Processing Co., Ltd.

#### 7 SBS Zentsu Co., Ltd.

#### 8 SBS NSK Logistics Co., Ltd.

#### 9 SBS Furukawa Logistics Corp.

THE YOKOHAMA DRUM MANUFACTURING CO.LTD.

#### 10 SBS Staff Co., Ltd.

#### 11 SBS Finance Co., Ltd

#### 12 Marketing Partner, Inc.

Global Pet Nutrition Inc.

#### 13 SBS Asset Management Co., Ltd.

L-MAX Co., Ltd.

#### 14 SBS Driving School Co., Ltd.

#### **Overseas Group Companies**

SBS Logistics (Singapore) Pte. Ltd. [Singapore] SBS Logistics Holdings Hong Kong Ltd. [Hong Kong] SBS Total Logistics Malaysia Sdn. Bhd. [Malaysia] PT TANGGUH JAYA PRATAMA [Indonesia] TAS Logistics Co., Ltd. [Thailand] Atlas Logistics Pvt Ltd. [India] SBS Europe B.V. [Netherlands] Blackbird Logistics B.V.







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